BE PART OF OUR

GROWTH STORY



JUNIOR EXECUTIVE – MERCHANT ACQUIRING CARD CENTRE

You should ideally:

- possess minimum 4 -6 years of experience in Banking/Financial Services, preferably in merchant relationship management and financial product promotion.
- possess strong customer handling and relationship management skills.
- possess sound technical knowledge of merchant acquiring, card payments, and payment channels.
- have a good understanding of Card Management Systems.
- possess knowledge of card scheme rules and local regulations related to card payments and acquiring.

You will be mainly responsible for:

- actively selling products and services to both existing customers and new-to-bank customers to achieve business growth objectives.
- managing merchant relationships by maintaining regular engagement and ensuring a high standard of service delivery.
- generating revenue through effective cross-selling, upselling, and portfolio growth initiatives.
- maintaining accurate and up-to-date records, documentation, and reports in accordance with the Bank's policies and procedures.

We are an equal opportunity employer, committed to promoting an inclusive and diverse environment. Recruitment to the Bank is based solely on merit and competency irrespective of other characteristics that make our employees unique. Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.

Please apply via e-mail by sending an updated CV or a DFCC Bank application form which could be downloaded from our website to recruit@dfccbank.com with the position applied for mentioned in the subject line, within 7 days of this advertisement.

Chief Human Resources Officer
DFCC Bank PLC 73/5,
Galle Road, Colombo 03
