



MCB BANK LTD OFFERS CAREER OPPORTUNITIES

MCB Bank Limited, established in 1947 is one of the largest Banks in Pakistan. Renowned for its consumer - centric approach, the Bank has a vast branch network of over in 1400 Pakistan and operating internationally in selective locations.

“MCB Sri Lanka is looking for dynamic and career oriented individual, who have the initiative and flair to perform in a challenging environment.”

UNIT HEAD ISLAMIC BANKING – COLOMBO

Job Profile

- Responsible for establishment, maintaining and management of strong account relationships with current and prospective corporate/SME/retail clients, identifying new business opportunities in the market, developing strategic initiatives for products and services
- Responsible for Deposit and Advances growth and achieving the assigned budgets
- Structuring credit facilities as per client's requirements in line with our credit Policy
- Identify new business opportunities and market segments
- Plan, develop and manage the Unit towards achieving sound profitable growth through achievement of budgeted product-wise sales targets, profitability of the Unit and delivery of quality service to ensure efficient and consistent delivery of customer delight

Person Profile

- Minimum 8 years of experience in the banking sector, with at least 2 years of experience in managing corporate clients, preferably
- Graduate from a Recognized University or Full qualification in Banking
- Professional qualification in Sales and Marketing from a recognized professional body
- Strong Communication and Interpersonal Skills
- Possess Excellent Analytical, Negotiation and Cross Selling Skills
- Team player and ability to work independently

The successful candidate will be offered an attractive remuneration package which will commensurate with qualifications and experience.

Applicants may send their resume including the details of two non-related referees within 14 days of this advertisement. You are requested to mention the position applied for on the top left corner of the envelope or on the subject line of the email.

Department Head – Human Resources

MCB Bank Ltd,

No 8,

Leyden Bastian Road,

Colombo 1.

Email : careers@mcb.com.lk

(When you are sending your application please ensure that it is sent only by one method of delivery. Only the candidates who meet the requirement criteria should apply and the short listed candidates will only be notified.)