



WE ARE HIRING

Junior Executive - Industrial / Retail Sales

EXCELLENT OPPORTUNITIES TO BROADEN YOUR CAREER HORIZON

JOB PROFILE :

- Responsible for Servo lubricants sale in B2C channel in the assigned territory for volume & value
- Responsible for achieving monthly, quarterly and annual sales targets as communicated by head office
- Responsible for developing the assigned territory for Servo lubricants sales growth
- Identify new business opportunities, expand customer base, and increase market penetration
- Build and maintain relationships with key customers such as Distributors, Servo Shop, Multi Brand Lube shop, Automotive Workshops, Service Station, Fleet owners, Lube retailers, and Industrial clients
- Conduct regular market visits to Promote Servo Lubricant, gather competitor insights, customer feedback, and market trends
- Support & conduct promotional activities, campaigns, product awareness program, Dealers program, technical seminars in the territory
- Provide regular sales reports and actionable insights to the reporting Office

CANDIDATE PROFILE :

- Candidates should possess a Bachelor's degree from a reputed university in Business Management/ Marketing / Logistics / Science/ Engineering or SLIM / CIM qualification
- A Postgraduate qualification or MBA in Sales / Marketing from a recognized university will be an added advantage
- Minimum 02 years of work experience in similar position in Sales / Marketing
- Preferably below 35 years of age
- Valid driving license
- Experience in Petroleum / Lubricant industry will be preferred
- Candidate should be willing to be posted anywhere across the island
- Excellent verbal and written communication in English
- Strong communication skills with a high level of customer orientation
- Excellent computer literacy

Apply Now

careers@lankaio.com

Lanka IOC PLC
Level 21, West Tower, World Trade Center,
Colombo 01

Submit your cv on or before 10th April 2026
(Mention the post applied)