



## MANAGER – MARGIN TRADING

### Corporate Banking Department

#### *About The Bank:*

*Armed with a proud history of over 30 years, Pan Asia Bank is on an exciting growth journey, evidenced by an array of recognitions, including being honored as one of the Top 40 business entities in the country by Business Today and top hundred companies by LMD.*

#### **Key Responsibilities:**

- Develop and strengthen new Margin Trading relationships while expanding the existing customer portfolio
- Handle margin trading functions and manage the existing Margin Trading and Custodial Portfolio
- Comply with all operational and regulatory guidelines, maintaining strict adherence to standards set by regulatory authorities
- Execute system-driven operational activities with accuracy and efficiency
- Liaise and maintain good relationships with brokers and monitor margin calls daily
- Prepare and submit monthly Margin Trading reports within stipulated timelines
- Collaborate closely with the Head of the Department and team members to drive department performance

#### **Candidate Criteria:**

- Full or partial qualification in Banking from IBSL, or a Degree in Finance/Business Management, or any equivalent qualification.
- Diploma in Credit Management from IBSL, SLICM, or any recognized institute offering acceptable credit-related qualifications.
- A minimum of 8 - 10 years of experience in the stock brokering or banking and finance industry, with at least 5 years of experience related to margin trading functions.
- Experience in Credit Operations or specialized experience in Corporate Banking is an added advantage.
- Strong understanding of capital market operations, legal frameworks, and SEC guidelines.
- Exceptional analytical skills paired with effective decision-making abilities.
- Excellent communication, negotiation, and relationship-building skills are required.
- A solid understanding of the industry and a flair for marketing are essential.
- High discretion, sound judgment, and the ability to act decisively are expected.

#### **Remuneration:**

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

#### **How to Apply:**

Suitably qualified and experienced professionals with a strong passion for Margin Trading are invited to submit a detailed curriculum vitae through our Careers Portal before the specified deadline. Click on the **APPLY NOW** icon to submit the CV.

**APPLY NOW**

Assistant General Manager – Human Resources,  
Pan Asia Banking Corporation PLC, No. 450, Galle Road, Colombo 03

 **PAN ASIA BANK**  
The Truly Sri Lankan Bank