

**BUILD YOUR CAREER
WITH CARGILLS BANK**

Junior Executive Merchant Sales

KEY RESPONSIBILITIES

- Proactively canvas and acquire new merchants to achieve set targets for POS (Point of Sale) solutions across assigned territories.
- POS hardware deployments and conduct training for merchant staff on proper card acceptance procedures.
- Prepare Monthly and Quarterly MIS reports to monitor sales performance and ensure regulatory compliance.
- Maintain and enhance operational effectiveness and POS management for the bank's merchant portfolio.
- Maintain strong relationships with internal teams, including Branches and departments to facilitate seamless service delivery.

EXPERIENCE & QUALIFICATIONS

- Minimum of 2 years of experience in a similar role within the banking or financial services sector.
- Previous exposure to an existing merchant base or a proven track record in field-based merchant sales will be a significant added advantage.
- Comprehensive knowledge of card products and card-related regulatory mandates.
- Strong communication and analytical skills, coupled with excellent interpersonal abilities.
- Proficiency in computer literacy

Interested candidates are invited to forward their CVs to **career@cargillsbank.com** mentioning the post applied for, in the subject line of the email on or before **25th February 2026**.

Head of Human Resources

Cargills Bank PLC,

No. 696, Galle Road, Colombo 03. Tel. 011 7 640 640



Fitch Rating A(Ika)

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Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka

