

## **Sri Lanka Port Management and Consultancy Services (Pvt) Limited**

### **VACANCIES**

We are looking for a qualified person to be recruited under assignment basis for the following post for the operation activities at the East Container Terminal of Sri Lanka Ports Authority under Sri Lanka Port Management and Consultancy Services (Pvt) Limited.

#### **Post - Chief Operating Officer (COO)**

##### **External Recruitment**

###### **a) Salary - Negotiable**

###### **b) Eligibility**

###### **01. Educational and Professional Qualifications:**

Possess a Postgraduate Degree from a recognized University in Business Administration / Management / Business Studies / Business Management / Port Management / Economics / Logistics & Transport Management / Marketing / Industrial Engineering / Supply Chain Management / Physical Science / Engineering

And

Should possess a Chartered Membership from their respective field

###### **Skills:**

- Ability to align terminal operations with the port's strategic vision. In-depth understanding of container terminal processes.
- Knowledge of berth planning, crane operations, yard utilization, and equipment deployment.
- End-to-end understanding of intermodal logistics, customs processes, tariff system and hinterland connectivity.
- Experience in cost and productivity optimization through process optimization, as well as design and implementation of new operation procedures.
- Strong analytical mindset to use KPIs, dashboards and reports to drive improvements.
- Experience in managing operational budgets, cost control and CAPEX/OPEX planning
- Familiarity with systems like NAVIS, TBA Auto store or Tide works.
- Understanding of automated gates, RTGs, AGVs, OCR, IOT, and digital twin tech.
- Deep knowledge of port safety protocols, environmental compliance, and ISO standards
- Proven ability to lead large and diverse operational teams, including subcontractors.
- Capable of managing risks, operational crises and safety incidents
- Skilled in driving organizational transformation, process improvement and digitalization
- Strong ability to work with shipping lines, freight forwarders and port authorities
- Familiarity with customs, maritime authorities and international trade regulations
- Experience managing outsources services such as lashing unlapping and equipment maintenance
- Communication skill to effectively translate the CEO's Vision into actionable operational strategies ensure alignment across divers teams, and foster strong engagement with stakeholders
- Skilled in presenting to board members, investors, and international stakeholders
- Ability to use tools like Excel, Power BI or ERP systems to generate operational insights

###### **Job Experience:**

Should have at least five (05) years of active experience in Senior Management level position in container terminal operations.

###### **Note**

01) Every applicant should pass the written test or interview relevant to the post.

02) Age Limit:

Below 60 years

Applications inclusive of age, photocopies of certificates to prove the educational, professional qualifications and experience should be sent by registered post addressed to "Managing Director / Chief Executive Officer, Sri Lanka Port Management and Consultancy Services (Pvt) Limited, No. 19, Chaithya Road, Colombo 01" to receive within 14 days of publication of this notice. The above post should be mentioned on the left top corner of the envelope containing the application.

Applicants already in Government Departments or Government Corporations should forward their applications through the Heads of the respective Departments or Corporations. If selected, applicants should obtain the release from the relevant Departments / Corporations.

**Managing Director / Chief Executive Officer**