



*Armed with a proud history of over 29 years, Pan Asia Bank is on an exciting growth journey, evidenced by an array of recognitions, including being honoured as one of the Top 40 business entities in the country by Business Today, the most awarded entities by LMD, Best Green Bank in Sri Lanka by Global Banking & Finance, Best Bank for ESG by International Business Magazine, the Best CSR Bank by Brands & Business Magazine, to name a few.*

*We are looking for proactive, results-focused, and enthusiastic individuals to join our team. If you are ready to make a significant impact and be an integral part of our expanding team, we would love to hear from you! We believe your presence in our team will help enhance our standing further with your dynamic personality and professional skills.*

## TEAM LEADER

### Central Sales Unit

#### Job Profile:

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- Manage a team of Business Development Officers to meet team targets while achieving the assigned individual targets
- Identify and develop new lending opportunities within the industry
- Maintain relationships with existing clients and identify areas for growth
- Provide guidance and support to team members to help them achieve their targets
- Analyze market trends and adjust strategies as needed

#### Candidate Prerequisites:

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- Full or partial qualification in Sales/Marketing from a recognized institution, or a banking qualification from IBSL.
- A Master's or Bachelor's degree in Finance, Business Administration, or a related field from an acceptable institution is preferred
- A minimum of 6 - 8 years of work experience in banking or financial services, specifically within a Sales Team, with leadership responsibilities
- Excellent communication and interpersonal skills
- Strong negotiation abilities and a flair for sales
- Knowledge of local market conditions and competitor activities

#### Remuneration:

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The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

If you are a results-driven Sales/Marketing professional looking for a challenging and rewarding opportunity, we invite you to apply for the position through our career portal before the deadline provided.

**APPLY NOW**

Assistant General Manager - Human Resources,  
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

