

## **KEY RESPONSIBILITIES**

- Meet new customers and provide financial solutions to their requirements (new customer acquisition)
- Maintain good relationships with existing customers to maximize the value of business relationship
- Liaise with credit approving authority of the Bank to obtain timely approvals
- Support branches on monitoring and follow up on approved credit facilities
- Interact and work closely with relevant supporting departments & branches to ensure business goals are achieved
- Resolve customer complaints promptly
- Maintain records, prepare monthly reports etc.

## EXPERIENCE & QUALIFICATIONS

- Minimum 5 years of banking experience of which 2 years should be in a credit related role
- Part / full qualification in Banking / Finance/Statistics/ Marketing
- Knowledge on Credit evaluations, structuring of facilities and preparation of credit proposals for approval
- Good analytical skills including the ability to understand and interpret financial statements
- Excellent knowledge in MS applications (Word/Excel/Power point)
- Ability to deliver compelling presentations
- Strong communication and interpersonal skills, with an outgoing personality

Interested candidates are invited to forward their CVs to career@cargillsbank.com mentioning the post applied for, in the subject line of the email on or before 10th July 2025

**Head of Human Resources** Cargills Bank PLC No. 696, Galle Road, Colombo 03.





Official website

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