

JOIN THE TEAM OF CARGILLS BANK

Manager – Trade & Correspondent Banking

KEY RESPONSIBILITIES

- ✓ Establish and manage Correspondent Bank relationships globally to facilitate trade, letters of guarantee, and treasury transactions, ensuring compliance with KYC and AML standards.
- ✓ Drive trade finance activities, identify new market opportunities, and support revenue and customer service targets.
- ✓ Collaborate with Relationship Managers to increase trade product utilization and revenue
- ✓ Review trade applications for accuracy, compliance and completeness; responsible for trade related cost management where applicable
- ✓ Regularly review tariffs, manage service level agreements, and handle complex transactions to ensure efficiency and cost-effectiveness.
- ✓ Ensure all functions within the Trade Services Department are controlled and managed in accordance with established policies and guidelines, maintaining operational integrity
- ✓ Build stronger relationships with internal and external customers to demonstrate exemplary service and create a positive perception

EXPERIENCE & QUALIFICATIONS

- ✓ Full or part qualification in Banking or Finance/ Degree from a recognized university
- ✓ Diploma in Trade Management is preferred
- ✓ A minimum of 5 years' experience in the related field
- ✓ Comprehensive knowledge of URDG 758/UCP 600/URC 522/URR 725/ISBP & Trade Products
- ✓ Good communication/ interpersonal and negotiation skills
- ✓ Ability to analyse and make decisions independently
- ✓ High level of computer literacy

Interested candidates are invited to forward their CVs to career@cargillsbank.com mentioning the post applied for, in the subject line of the email on or before **26th June 2025**.

Head of Human Resources
Cargills Bank PLC
No. 696, Galle Road, Colombo 03.



FITCH RATING A(LKA)

Inquiries/Feedback
011 7 640 640

Official Website

www.cargillsbank.com



Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka