

A well-established BOI Company, counting over 25 years of operations in Sri Lanka, leading in the manufacture of engineering products to the export market seeks an ambitious and conscientious high caliber individual to function in the capacity of

General Manager – Design & Development

Dual reporting to the site Management and headquarter in Europe. This position is expected to have business and commercial acumen, selling ability, projects management experience, management of design and development function, hands on product design and development experience, teamwork and team management skills. This position is involved in setting targets, mentoring the team, ensuring internal control and efficiency, monitoring performance, dealing with customers and ensuring timely & qualitative solutions, reviewing & managing projects, developing competitive product solutions, and acting as a business partner to the site Management.

Key Responsibilities:

- Overall supervision of the department in terms of assignments, resource utilisation, controlling project progression as per plan, performance management and mentoring team.
- Motivate and drive the team towards the set goals and report the progress regularly. Identify the training needs of all employees in the department.
- Identify and develop- competitiveness, design for manufacturing, latest product & process technologies, best design and development practices.
- Make sure to be excellent in product design to meet Customer expectations & standard requirements.
- Ensure products are developed according to the set procedures and update the progress to Customers
- Ensure the accurate product pricing and sales terms & conditions are as per the set guidelines.
- Technical support to Sales and Operations in development of new business avenues and new Customers.
- Being a site management team member, actively participate in continuous improvement of business performance as per Company strategic objectives.

Qualifications and Skills:

- BSc in Electrical / Electronic Engineering and preferably MBA/MSc from a recognized University.
- Minimum of 15 years of experience in design and development function out of which minimum 7 years in a managerial/leadership role within the engineering product manufacturing and selling industry.
- Strong business acumen and the ability to think strategically while also being hands-on experience in project management of complex engineering products design & development
- Proven leadership, negotiation skills, people development and mentoring, and high-level teambuilding skills.
- Exceptional communication, interpersonal skills and integrity with the capacity to effectively engage and influence stakeholders / subordinates at various levels.
- Proven track record in project management, resource management and timely solution delivery is essential.
- Strong understanding of global market trends, especially in the engineering product manufacturing industry.

Candidates living within 30 Km from Katunayake are preferred.

An attractive and negotiable remuneration package will be offered based on qualifications, experience and competence.

Please forward your complete resume in PDF format with contact details of two non-related referees to mslrev@sltnet.lk within 10 days of this advertisement quoting MSL Ref. No. 8026 in the subject line of your e-mail.