

We are Sri Lanka's premier private sector commercial bank. Our visionary journey has taken us beyond the realms of business as we have made a conscious effort to go where no bank has dared to go; from downtrodden villages long-forgotten, to the world across the shores. The driving force behind this epoch-making journey is our strong team of achievers, affectionately known as the Hatna Family. As we continue to make history and move ahead, we invite dynamic and ambitious individuals to join us in our trailblazing banking saga.

# We are looking for bright minds to help us create a world of happy experiences.

## JUNIOR RELATIONSHIP ASSISTANT (FIXED TERM CONTRACT)

#### **Role Accountabilities**

- · Support maintenance of existing merchant relationships
- Support in the acquisition of new merchants for POS/MOMO/IPG/Lanka QR offerings
- Support the merchant network and resolution of queries/enquiries in a timely and effective manner

#### Competencies

- Self-motivated, organised, efficient and outgoing individuals with outstanding interpersonal skills
- Ability to work under pressure and meet relevant deadlines in achieving sales targets
- Ability to develop and maintain long term business relationships with high net worth individuals and corporate clients
- Willingness to visit customers and canvass business
- A good command of English language, both written and spoken is necessary
- Build healthy relationships and work closely with all supporting units.

#### Requirements

- · Should have passed the G.C.E. Advanced Level Examination
- Full/part professional qualification in Marketing (CIM/SLIM) would be an added advantage
- Experience in selling similar digital products will be an added advantage

#### WALK-IN INTERVIEWS WOULD BE HELD AS FOLLOWS

DATE: 30<sup>th</sup> July 2024

TIME SLOT : 8.30 a.m. - 10.00 a.m.

LOCATION: HNB Towers

Level 14, No. 479, T.B. Jayah Mawatha, Colombo 10.

\*Please bring a copy of your curriculum vitae

\*Candidates should strictly adhere to health guidlines stipulated by the Bank



YOUR PARTNER IN PROGRESS

### **APPLY VIA XPRESSJOBS**