



We are Sri Lanka's premier private sector commercial bank. Our visionary journey has taken us beyond the realms of business as we have made a conscious effort to go where no bank has dared to go; from downtrodden villages long-forgotten, to the world across the shores. The driving force behind this epoch-making journey is our strong team of achievers, affectionately known as the Hatna Family. As we continue to make history and move ahead, we invite dynamic and ambitious individuals to join us in our trailblazing banking saga.

We are looking for bright minds to help us create a world of happy experiences.

HEAD OF CORPORATE BANKING

Duties and Responsibilities

- Formulate business strategies to drive asset and liability portfolios.
- Ensure management of existing relationships and on-board new relationships within strategic scope
- Promote ease of doing business and convenience of banking via effective use of technology
- Manage a highly skilled team of Relationship Managers to drive business growth.
- Improve asset quality and manage impairments at desirable levels through multiple strategies including through Special Asset Management (SAM)
- Ensure people development through continuous development of the staff.
- Implement process improvements to mitigate operational risks and best practices to increase productivity of the staff.

Academic and Professional Qualifications

- A Bachelor's degree in Business Administration, Marketing, or a related field.
- Master's degree or any relevant professional qualifications will be an added advantage.

Work Experience

- Minimum of 15 years of banking experience with at least 5 years in a senior position related to Credit in Corporate Banking.

Core Competencies

- Leadership skills to lead and motivate multiple business units with members at different levels of experience and skills in credit evaluation and relationship management with minimal guidance.
- Identify and understand opportunities, risks and structure credit facilities to best fit client requirements while ensuring the Bank's interests are safeguarded.
- Knowledge on processes and procedures to minimize audit queries, complies with regulatory and internal procedures and manuals.

If you are passionate about leading strategic endeavors to elevate customer satisfaction and redefine the banking landscape, we welcome you to join our team as the Head of Corporate Banking. Apply now to be part of a dynamic organization committed to innovation and customer satisfaction.

Interested candidates are invited to apply for the position
All applications must reach us by

15th May 2024

APPLY VIA XPRESSJOBS

