

Job Advert Details

Some careers have more impact than others.

If you are looking for a role where you can continue to make an impression, take the next step at HSBC where your contributions will always be valued.

Wealth and Personal Banking (WPB) is our new global business combining Retail Banking and Wealth Management, and Global Private Banking. Our dedicated colleagues serve millions of customers worldwide across the entire spectrum of private wealth, ranging from personal banking for individuals and families, through to business owners, investors, and ultra-high-net-worth individuals. We provide products and services such as bank accounts, credit cards, personal loans, and mortgages, as well as asset management, insurance, wealth management and private banking that best suit our customers' needs.

We are currently seeking an experienced professional to join our team in the role of Manager Insurance and EBS Proposition.

Principal Responsibilities

- Develop and maintain strategic business relationship under citadel agreement and delivering insurance services to customers.
- Responsible for business planning & operational management of identified business units including the co-ordination of strategic, AOP and resource planning.
- Continually reassess all risks inherent within the Insurance business model.
- Identify local variations and necessary tailoring of the overall proposition and products for relevance to local market, in accordance with Group standards and guidelines.
- Alignment with Global strategy for technology and operations and responsible in certain cases for staff training, insurance marketing and policies documents.
- Ability to manage the insurance business aligned with Bank's new Target Operating models and management framework and ability to maintain insurance risk within the prescribed limits.
- Foster EBS relationship via WSB collaboration and link growth in Retail products via EBS penetration
- Establish resourcing and foster a culture that drives performance and customer service to maximize business growth.
- Expense and revenue targets to be attained and managed within guidelines for Advance /Mass /EBS portfolios.

Requirements

- Ability to apply judgement and ensure to take ownership and with course ownership.
- Experience in WPB front line, customer management and product development knowledge
- MS Excel, MS Power Point & analytical skills are required

When applying please submit a full resume.

You will achieve more at HSBC.

HSBC is committed to building a culture where all employees are valued, respected and opinions count. We take pride in providing a workplace that fosters continuous professional development, flexible working, and opportunities to grow within an inclusive and diverse environment. Personal data held by the Bank relating to employment applications will be used in accordance with our Privacy Statement, which is available on our website.