## BANKING ASSOCIATE/SENIOR BANKING ASSOCIATE/ JUNIOR EXECUTIVE - LEASING

The job holder is responsible to analyze all credit files come through assigned branches of cluster, recommend all filter credit files for further approvals, market all leasing products to prospects customers and take responsibility of recoveries.

## THE JOB

- To maintain NPL ratio below Required level
- To maintain a NII margin
- To identify and capture new customers and cross selling opportunities for Leasing with alternate strategies to increase portfolio
- To guide Branches and officer assigned to acquire new customers on leasing facilities
- To deal Closely with Business development unit and branch Managers to organize promotional campaigns to develop the product and to create awareness for assigned branches
- To ensure high portfolio quality by prudent credit assessments and evaluations
- To support to create a knowledge sharing culture within the department

## THE PERSON

- Possess full / part qualifications in Banking and Finance or an equivalent professional qualification
- Possess minimum 2-4 years' of experience in Leasing
- Possess excellent presentation and problem solving skills
- Possess good communication and negotiation skills
- Excellent skills in financial and analytical skills

Please login to https://www.ndbbank.com/careers to apply on or before 5th February 2024.















We will correspond only with the shortlisted applicants
"We are an equal opportunity Employer"

