



*Pan Asia Bank, The Truly Sri Lankan Bank, with over twenty-eight years of experience in the Banking Industry, is on an ambitious growth trajectory. The Truly Sri Lankan Bank was recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards: the Runner-up Award for the Banking Sector and the Merit Award for Corporate Governance. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also awarded 'Best Employee ESG Program of the Year 2022' by Global Banking & Finance Awards UK. It was also honored by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka, while being among LMD's 'Most Respected Entities' and Business Today magazine's Top 40 Business Entities in Sri Lanka.*

*We are looking to handpick a dynamic, results-oriented, and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization.*

## EXECUTIVE - CORPORATE BANKING

### Job Profile:

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- Timely preparation of credit proposals and renewals and assist Relationship Managers in servicing clients
- Follow-up on balance confirmation requests by clients, compiling and submitting reports at the request of the Relationship Manager
- Cross-sell and maximize customer profitability
- Assist Managers in the credit process, such as submitting papers and monitoring the disbursement of facilities
- Follow up on recoveries, mainly the overdue facilities with clients and maintain proper filing systems
- Monitor expired limits and support Relationship Managers to review the facilities by submitting the requested MIS reports

### Candidate Profile:

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- Full/part qualification in Banking or Diploma in Credit Management from IBSL
- A Bachelor's Degree in Business/Finance or a Master's will be an added advantage
- Minimum of 05-06 years of experience in commercial banking, out of which 03 years in a similar context
- Sound knowledge of Banking Operations and Credit
- Be familiar with Financial Accounting, Cost Accounting, and Control
- Should possess good analytical skills with effective communication, negotiation, strategic thinking, excellent decision-making and interpersonal skills
- Should be an innovative thinker with the ability to work under pressure
- Possess a fair knowledge of the industry and a flair for marketing

### Remuneration:

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The successful candidates will be placed on Executive capacity and will be provided with an attractive remuneration package including fringe benefits, commensurate with industry-standard and will be placed in an appropriate grade based on the level of competencies and experience.

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to [careers@pabcbank.com](mailto:careers@pabcbank.com) indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent

**Head of Human Resources,  
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