

HEAD – REMITTANCE BUSINESS

National Development Bank PLC, being judged as the Best Bank 2022 by the Global Finance of USA, and Euromoney is Sri Lanka's fourth largest listed bank, forging ahead as a dynamic and digitally savvy bank. With over 40 years of experience in providing banking, financial and advisory solutions to a myriad of customers and propelling the nation's economic growth, NDB has emerged as the most awarded corporate in the country.

The Head, Remittance Business is expected to execute strategy, business and operations plan for sustainable, profitable growth and drive the remittance business of the Bank. In doing so he / she will be responsible to

THE JOB

- Drive Remittance Business strategy and plans in line with the Bank Strategy
- Acquire new clients, entities engaged in money transfer business and sub agents to grow remittance business reach
- In growing business reach out to new markets, deploy staff to new markets, build relationships with other Banks/ Exchange Houses
- Ensure continuous efforts in awareness generation/ localized marketing of the Bank in the domestic and international remittance arena in growing business
- Periodically map relevant trends to understand and make course changes to stay relevant in the remittance business space with exposure to migration trends, remittance trends, in all corridors/ countries
- Keep track of the global remittance trends and bring about cost effective automations, technology changes, in making the business efficient and customer centric
- Ensure the quality of service provided to customers, money transfer firms, exchange companies and other entities engaged in money transfer business and sub agents
- Keep track of the regulatory space of remittance business and ensure to update policies, user manuals and such others

THE PERSON

- Be fully qualified in Banking or Commerce, Finance and preferably hold a post graduate qualification
- Over 12 years' of progressively increasing managerial responsibilities with around 10 years' experience in remittance business
- Thorough understanding of potential remittance markets and knowledge of transaction flows, regulatory requirements of target corridors is essential
- Strong leadership and people management skills
- Negotiation skills
- Commercial Acumen

Please log into <https://www.ndbbank.com/careers> to apply by **18th December 2023**.



We will correspond only with the shortlisted applicants
"We are an equal opportunity Employer"



The future is banking on us

Vice President Human Resources