



# SRI LANKA PORTS AUTHORITY

## VACANCIES

The Sri Lanka Ports Authority is looking for qualified individuals for the following post.

### POST OF CHIEF OPERATING OFFICER – EAST CONTAINER TERMINAL (CONTRACT BASIS)

#### I) Eligibility:

Possess a Postgraduate Degree from a recognized University in Port Management/ Transport & Logistics /Business Administration/Marketing and Business Management or any other relevant Postgraduate Degree.

With

#### II) Experience:

- Proven minimum 10 years of an extensive port management experience with substantial professional experience in a senior management position in container terminals & the Ports sector and, at least 5 years recent Top Level Management experience in container terminal set up.
- A proven track record of managing operational activities in a container terminal for both container and break bulk.
- Should possess strong Marketing ability to promote and attract global shipping lines/operators to optimize the terminal volume and performance.
- Should be a strong business leader with solid experience and success in making different stake-holders both internal and external.

#### III) Soft Skills:

- Strong Marketing skills related to port and terminals, should be able not only to attract and retain customers but also to promote and develop the terminal business.
- Excellent negotiation and relationship-building skills on all levels. Union and Labor relational skills are required.
- Strong communication skills with the ability to communicate across the organization.
- Ability to provide leadership, obtain cooperation and promote a team environment to meet objectives.
- Experience in leading and delivering complex change initiatives in large scale operations.
- Must be able to adapt and execute functional or departmental business plans and contributes to the development of functional or departmental strategies.
- Develops solutions to match business needs, leads the development of new ideas and organizes information to develop, compare and assess alternatives.
- Solid understanding of the container shipping industry end-to-end and an ability to relate with shipping company and other associated industry managers.
- Experience in cost and productivity optimization through process optimization, as well as design and implementation of new operation procedures.
- Extensive understanding of modern terminal operations and terminal management systems.
- Develops people – coaching and mentoring to build organizational capability, talent and bench strength.

#### IV) Remuneration : Negotiable

The selected candidates will be required to follow the rules and regulations already implementing and those to be implemented in future by the Sri Lanka Ports Authority.

Applications together with photocopies of certificates with proof of age, educational, professional qualifications and experience should be sent under registered cover to reach **“The Chief Human Resource Manager, Human Resource Division, Sri Lanka Ports Authority, Kochchikade, Colombo 13”** or by e-mail - [slpahrex@slpa.lk](mailto:slpahrex@slpa.lk) on or before **22-12-2023**. The post should be written on the top left-hand corner of the envelope.

**Applications received without attaching the copies of relevant certificates will be rejected.**

This notice has been published in the website [www.slpa.lk](http://www.slpa.lk) for more details.

Applications from officers in Government Departments or State Corporations should be forwarded through the Heads of their respective Departments or Corporations. In the event of being selected, the applicant should obtain the necessary release from the relevant Departments/ Corporations.

**CHAIRMAN**