



## **A blue-chip MNC has a Vacancy for a Sales Development Manager Commercial and Industrial Channel**

Chevron Lubricants Lanka PLC which is one of the most profitable blue-chip companies in Sri Lanka, the market leader in the local lubricant industry, an employer of choice and part of the global energy giant - Chevron Corporation, USA., has the following vacancy in its Sales Division.

This position will provide sales support to grow the Direct Sales business in Sri Lanka by way of new business development as well as managing the existing portfolio of Direct Sales customers in the B2B segment including businesses in Power Generation, Transportation, Manufacturing, Engineering and other industrial disciplines. The position will collaborate cross functionally to grow business in this area while positioning Chevron as a superior lubrication technology service provider for applications.

### **What's in it for you:**

You will be offered a competitive remuneration package inclusive of company-maintained vehicle, attractive bonus schemes, and exposure to a multinational working environment. You will function as the Key Account Manager and Technical Advisor in relation to industrial lubrication, to top private and public sector organizations, economic nerve centers, and global manufacturing giants operating in Sri Lanka.

### **Candidate Profile:**

You will need to be a qualified Engineer (Mechanical or Chemical), possess a dynamic personality, be a strong communicator and have a flair for customer service. Prior experience in providing advisory services for industrial products and a proven track record of working collaboratively across the value chain would be an added advantage.

If you meet the above criteria, please visit the careers page of our website at [www.chevron.lk](http://www.chevron.lk) and submit your resume via the online application form within 7 days of this advertisement. Please clearly indicate the position applied for in the relevant section of the online application form.

### **Head of Human Resources**

Chevron Lubricants Lanka PLC  
Level 16, MAGA ONE,  
No. 200, Nawala Road,  
Narahenpita, Colombo 05.

Visit [www.chevron.lk](http://www.chevron.lk) to apply online

