

Business Development Manager Credit Cards Acquisitions Unit

The job holder is responsible to assist Manager Sales in achievement of sales target through a team of sales personnel and management of Key accounts for overall retail sales.

THE JOB

- Ensure achievement of the targets assigned to the team through highest efficiency
- Ensure efficient customer service and manage client relationships
- Oversee and manage quality of acquisitions (NPA/ KYC etc.)
- Adhere to the policies and guidelines
- Recruit, lead, motivate and train the sales team
- Maintain relationship with key contacts

THE PERSON

- Possess professional qualification from CIM/ SLIM/ CIMA/ Bankers. Degree from a recognized university is preferred
- At least 6 years of experience in the sales field including 4 years at a Junior Executive / Sales Team Leader level
- Possess excellent people management and leadership skills
- Ability to manage priorities and performance
- Possess public speaking and presentation skills
- Should be a committed team player

Please login to <https://www.ndbbank.com/careers> to apply on or before **1st November 2023**

This position is at Executive Level

We will correspond only with the shortlisted applicants

"We are an equal opportunity Employer"



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Vice President Human Resources