

# JOIN THE MOST AWARDED BANK IN SRI LANKA



With an enduring vision of being the most technologically advanced, innovative and customer friendly financial organization, we, the Most Awarded Bank in Sri Lanka, continue to progress steadily while being the first Sri Lankan Bank to be listed amongst the Top 1000 Banks in the World.

Our unparalleled record of success is supported by an unmatched suite of digital offerings and superior standards in service, stability and performance. We are poised to ascend to even greater heights in the near future.

## HEAD OF RESEARCH

The Head of Research is the leader of market research and analysis team at the Commercial Bank. The primary responsibility of this role is to conduct comprehensive research and analysis on various industries, economic trends, financial markets and market conditions to provide insights and make recommendations that will guide the bank's strategic decisions and support its clients. The Industry Research Analysis will contribute to the bank's competitive advantage by delivering accurate, timely, and actionable information.

### Job Profile

- Conduct in-depth research and analysis on specific industries, including market trends, competitive landscape, regulatory developments and macroeconomic factors through various sources, including financial reports, industry publications, government sources and proprietary databases.
- Collaborate with cross functional teams to provide clients with insights, address queries and share research findings for informed decision-making to provide actionable recommendations to senior management based on research outcomes, enhancing the bank's strategic capabilities
- Develop and maintain financial models to forecast industry trends, revenue growth and profitability, utilizing relevant financial metrics and key performance indicators
- Monitor and assess macroeconomic indicators, interest rates, inflation, global trends and phenomena affecting local macro-economic conditions and other economic variables that may impact industries and markets
- Prepare comprehensive research reports, presentations and briefing materials for internal and external stakeholders, effectively communicating complex concepts and analysis in a clear and concise manner
- Conduct competitive analysis by benchmarking the bank's offerings against those of other financial institutions and identifying areas for improvement. Additionally assess industry risks and potential challenges that may impact the bank's business operations, lending practices and investment decisions

### Applicant's Profile

- Bachelor's degree in Finance, Economics, Business, or a related field
- Possess a Master's Degree is an added advantage
- A minimum of 10 years of experience in industry research, financial analysis or related roles within the banking or financial services sector
- Strong quantitative and analytical skills, with proficiency in financial modeling and data analysis tools with knowledge of financial markets, economic indicators and industry trends
- Experience in conducting primary and secondary research, data collection and financial modeling and Proficiency in using research databases, such as Bloomberg, FactSet or similar platforms
- Excellent written and verbal communication skills for creating reports and delivering presentations with Proficiency in Microsoft Office suite (Excel, PowerPoint, Word)
- Attention to detail, critical thinking and the ability to draw meaningful insights from data
- Strong time management and organizational skills, with the ability to manage multiple projects simultaneously

The successful candidate will be provided with an attractive remuneration package including fringe benefits, commensurate with benchmarked financial institutions.

**Applications with all relevant information should be submitted to reach the under - mentioned by email within 10 days of this advertisement with the respective post marked as the subject.**

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 **COMMERCIAL BANK**

Our interest is in you