

IT'S TIME TO CHALLENGE YOUR LIMITS!

BUSINESS DEVELOPMENT ASSOCIATE VACANCIES IN SUPPLY CHAIN FINANCE SALES TEAM

THE JOB

Sourcing prospective distributors as per stipulated criteria

Achieving the set budgets on calls/ visits/ promotions and business development activities assigned

Achieving set acquisition budgets monthly/ annually

Ensure high quality customer service rendered throughout the process and post sales

Ensure stipulated operational & compliance guidelines are adhered during the sales process

Assist the Sales Team leader to drive the team for given distributor financing targets

Assist the Sales Team Leader by leading and motivating the sales team

APPLICANT PROFILE

Successful completion of GCE Ordinary Level or GCE Advanced Level Examinations

Excellent communications skills

Should be result - oriented and possess a flair for sales

Identify potential customer leads and achieve the allocated targets

Passion to spend time in the field and meet customers

Experience in FMCG industry / Distribution Sales industry would be an additional advantage

Please login to <https://www.ndbbank.com/careers> to apply on or **before 11th September 2023**

Selected candidates will be recruited on Contract Basis
We will correspond only with the shortlisted applicants

"We are an equal opportunity Employer"



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NDB Bank is a member of the NDB Group, the largest financial services conglomerate in Sri Lanka.



The future is banking on us