

Relationship Manager – Wholesale Banking

The Job:

- Manage a portfolio of Wholesale Banking Clientele with the right balance of Risk and Rewards
- Achieve targeted Balance Sheet and P&L growth in line with overall Wholesale Banking growth aspirations
- Grow the Wholesale Banking portfolio in number through acquisition of new clients
- Manage operational aspects of Accounts through strong relationship skills with the assistance of Account Officers, including periodic review of risk assessment of facilities, based on a target business relationship strategy
- Maximize client wallet through Cross Sell opportunities within the Group

Person:

- Possess around 6 years banking experience out of which 4 related to Credit in a Wholesale Banking environment
- Be fully qualified with a suitable academic or a professional qualification in Banking and / or Finance such as CIMA, ACA, ACCA
- Possess strong analytical skills together with excellent communication and report writing skills
- Be a team player who works towards common goals, demonstrating strong Relationship Management, Marketing and Negotiation skills

Please login to <https://www.ndbbank.com/careers> to apply on or before 12th May 2023

We will correspond only with the shortlisted applicants

“We are an equal opportunity employer”



Vice President, Group Human Resources

