

# ENTER THE REWARDING WORLD OF INSURANCE!

We People's Insurance PLC is a fast growing business entity in insurance sector, achieving benchmark industry standards with record breaking results and serving a premier portfolio of customers. In order to strengthen the growth and stability, the Company is in search of purposedriven dynamic person who could further build upon the hard-earned reputation of reliability, trust and unparalleled service by passionately working towards meeting the objectives of Marine Underwriting function.

### **MANAGER- MARINE**

# **Location-Head Office**

#### **Key Responsibilities**

- Lead, train and develop the Marine underwriting team whilst motivating to achieve assigned business growth
- Identify growth opportunities, new business segments and new product opportunities to support Company's growth objectives.
- Ensure quality process adherence and compliance of regulatory requirements.
- Analyze the current operational structure and implement strategies to enhance the operational efficiency
- Arrange regular visits to branches, brokers and corporate customers with aim of enhancing the business growth.
- Implement strategies to enhance the renewal retention

#### Applicants should possess the following:

- a) Associate of the Insurance Institute of India (AIII) or Diploma in Chartered Insurance Institute, UK (Dip. CII)
- b) Professional qualification in Marine Underwriting from a recognized professional institute (an University Degree or equivalent) is an added advantage
- c) Minimum 07 years' work experience in Marine Underwriting with particular expertise in marine cargo, marine liability and marine hull from an established insurance company of which at least 03 years should have been at Assistant Manager level
- d) Strong leadership skills.
- e) Reliability, honesty and trustworthiness.
- f) Well-developed conceptual and analytical skills.

An attractive remuneration package together with the opportunity for further advancement in a teamdriven business scenario awaits the selected candidate.

If the above position interest you and if you feel that you have it in you to meet these expectations, please forward a complete resume with contact details of two non-related referees within 7 days of this advertisement to the following address.

Email : careerspeoplesinsurance@plc.lk

(Please quote "Manager -Marine" as the subject of the e-mail)