



# Selection of Individual Consultants



## Smallholder Agribusiness Partnerships Programme (SAPP)

### Ministry of Agriculture

Smallholder Agribusiness Partnership Program (SAPP) is implemented under the Ministry of Agriculture and it has been jointly funded by the Government of Sri Lanka and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute Sri Lanka's smallholders' poverty reduction and competitiveness. The program development objective is to sustainably increase the income and quality of diet of 57,500 smallholder households involved in commercially-oriented production and marketing systems. The SAPP program is instrumental to achieve GOSL priorities under the national policy framework on rural development through Public, Private, Producer Partnerships (4Ps).

The ideal candidates for the following **positions** should be highly ambitious, result-oriented with proven leadership & negotiation skills, exceptional team management abilities and excellent interpersonal skills.

#### 1. SENIOR CONSULTANT (Agri Business Implementation) - (Full Time Basis) - 01 Position

##### *Qualifications and Experience*

Master Degree from a recognized university in Agriculture, Agri-Economics, Business Management, Development Studies, Marketing Management with minimum 12 years of senior managerial experience in the area of agri-business and project development.

- Experience in implementing agricultural and rural development projects
- Experience in developing business proposals, designing and delivering trainings on business development and capacity development of producer organizations and farmer organizations
- Experience in similar assignments in donor funded projects will have an advantage
- Strong organizational skills and ability to work in a team-oriented, dynamic and diverse environment;

#### 2. CONSULTANT - Business Development - (Full Time Basis) - 01 Position

##### *Qualifications and Experience*

Master Degree from a recognized university in Agriculture, Agri-Economics, Business Management, Development Studies, Marketing Management with minimum 10 years of professional experience in the area of agri-business and project development.

- Experience in implementing agricultural and rural development projects
- Experience in developing business proposals, designing and delivering trainings on business development and capacity development of producer organizations and farmer organizations
- Experience in similar assignments in donor funded projects will have an advantage
- Working knowledge of spoken and written English and ability to work independently in Microsoft Office Packages

#### 3. CONSULTANT (Monitoring & Evaluation - Data Analysis & Reporting) - (Part Time Basis) - 01 Position

##### *Qualifications and Experience*

- Master's degree or higher degree (followed after a bachelor's degree in a recognized university) in Business or Public Administration, Statistics, Economics, Rural Development, Political Science, Project Management, or related discipline
- Education related to ICT would be considered advantageous
- Minimum five years of relevant experience in project management /monitoring and evaluation in managerial capacity, either local or international level, preferably in agricultural and rural development projects.
- Experience in donor agency reporting such as IFAD Result and Impact Management System will be an added advantage.

#### 4. CONSULTANT - Business Development (Agriculture Infrastructure Development)

##### *(Part Time Basis) - 01 Position*

##### *Qualifications & Experience:*

- Engineer with basic qualifications at least a degree from an accredited university in the areas of Civil or Mechanical, with minimum 5 years of professional experience in the area of Rural Project Development.
- At least 2 years of experience in preparing estimations/ BOQ/ drawings related to machineries/equipment and civil works in building services and irrigation (Agri - roads, canal rehabilitation etc.)
- Experience in implementing agricultural and rural development projects.
- Experience in working with experts/ officers in different sectors such as agriculture/ mechanical/ irrigation will be an added advantage

##### **Other requirements for all posts above**

- Highly motivated, committed and prepared to travel extensively
- Working knowledge of spoken and written English and ability to work independently in Microsoft Office Packages
- Ability to work in other local languages would also be considered as an added qualification.
- High degree of independence, flexibility and ability to meet strict deadlines.

**Payment :** Full Time Basis - Monthly Payment (Negotiable) to be submitted by the consultant with the proposal

Part Time Basis - Hourly Payment (Negotiable) to be submitted by the consultant with the proposal

**Selection Method - QCBS (70 % for Quality. 30 % for Cost)**

**Location :** Colombo

**Those who are interested can download the TOR through our website [www.sapp.lk](http://www.sapp.lk) (please refer "DOWNLOAD" heading and "PROCUREMENT" sub heading to download the relevant TOR).**

Please forward your proposal (complete resume with relevant details as per the TOR) **on or before 2.30 p.m on 18<sup>th</sup> April 2023** by post/by hand to reach the following address or you can email your CV to [procurement@sapp.lk](mailto:procurement@sapp.lk) with the **post you apply** in the **Subject Heading** of the email.

Please indicate the *post you apply* for on the **top left hand corner of the envelope** or in the **subject heading of the email**.

**Chairman,  
Consultants Procurement Committee - Projects (CPCP)  
Smallholder Agribusiness Partnerships Programme,  
No. 212/A, Nawala Road,  
Rajagiriya**

**Only short-listed applicants will be contacted**