

# Manager - POS (point of sales)

Assisting the development and execution of strategies that will provide customers (merchants) with a suite of Merchant Acquiring (POS) products that meet their needs. Build and maintain a Merchant Acquiring portfolio that is aligned with the business objectives and customer's desires & employee experience. Contributes to increasing product optimization, customer segment, and profitability.

## Academic/Professional Knowledge, Skills, and, Competencies

- Minimum of 7 to 8 years of experience in sales and marketing with hands on experience in developing and managing products.
- Degree level or post-graduate level professional qualification from a recognized institute / university locally or internationally and/or professional

## Soft Skills

- Strong negotiation, interpersonal and communication skills
- A team player with strong problem solving skills
- Skills in Decision making
- IT literacy and analytical knowledge
- Aptitude in delivering attractive presentations

An attractive remuneration package commensurate with experience and fringe benefits on par with the industry standards is available for the right person. Interested candidates are invited to submit their curriculum vitae within 07 days of this advertisement to [careers@sdb.lk](mailto:careers@sdb.lk) mentioning the position in the subject line of the email. Kindly note that only shortlisted candidates will be contacted.