



## MINISTRY OF AGRICULTURE

**Smallholder Agribusiness Partnership Programme  
(SAPP)****Selection of an Individual Consultant**

Smallholder Agribusiness Partnership Program (SAPP) is implemented under the Ministry of Agriculture and it has been jointly funded by the Government of Sri Lanka and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute to Sri Lanka's smallholders' poverty reduction and competitiveness. The program development objective is to sustainably increase the income and quality of diet of 57,500 smallholder households involved in commercially-oriented production and marketing systems. The SAPP program is instrumental to achieve GOSL priorities under the national policy framework on rural development through Public, Private, and Producer Partnerships (4Ps).

The ideal candidates for the following positions should be highly ambitious, result-oriented with proven leadership & negotiation skills, exceptional team management abilities and excellent interpersonal skills.

**1. Consultant – Business Development – 02 Positions****(Full Time Basis)***Qualifications and experience*

Master's Degree from a recognized university in Agriculture, Agri Economics, Business Management, Development Studies, Marketing Management with minimum 10 years of professional experience in the area of agri-business and project development.

- I. Experience in implementing agriculture and rural development projects
- II. Experience in developing business proposals, designing and delivering training on business development and capacity development of producer organizations and farmer organizations.
- III. Experience in similar assignment in donor funded projects will have an advantage

**2. Consultant – Gender and Communication – 01 Position****(Full Time Basis)***Qualifications and experience*

- I. Master's degree in social sciences including gender studies, rural development, or related discipline with a BSc in Agriculture Science is an advantage
- II. At least two years' experience in gender, Communication, nutrition and social inclusion issues
- III. Experience in agricultural and rural development projects is an added advantage
- IV. Experience in projects integrating gender, Communication considerations across components/ activities and M&E
- V. Experience in designing and delivering training modules

*Skills and Competency*

- I. Highly motivated and committed to poverty alleviation and gender equality
- II. Working knowledge of spoken and written English
- III. Ability to work in other local languages would be considered advantageous
- IV. High degree of independence, flexibility and ability to meet strict deadlines

**3. Regional Project Coordinator - 01 Position****(Full Time Basis)***Qualifications and experience*

- I. Special Degree or higher qualification in Agriculture, Agri-Economics, Agri-business or other relevant field;
- II. At least 5 years' experience, preferably relating to programmes with focus on agricultural production, marketing or business development including community development;
- III. Demonstrated recent experience in planning and implementing of rural development programme aiming at reducing rural poverty with particular focus on increasing the competitiveness and inclusiveness of agri-value chains;
- IV. Demonstrated experience in ability to liaise with a wide range and levels of organizations Government, Donors, private sector, NGOs, and community institutions
- V. Demonstrated creativity, willingness to innovate, think systemically and design catalytic approaches to programme activities;
- VI. High degree of independence, flexibility and ability to meet strict deadlines.
- VII. Strong communication skills (oral, written, presentation) in English and local languages.
- VIII. Working knowledge of Microsoft packages

Preference will be given to those having;

- a) Proven field experience in agribusiness value chain development related activities and Strategic Planning and Business Development and community mobilization related capacity building.
- b) Working experience in a donor funded project in a similar capacity is desirable.
- c) Sound background in agriculture or agri-business related development work of donor-funded programs and/or government sector.

**Locations:** Central Province

Those who are interested can download the TOR through our website [www.sapp.lk](http://www.sapp.lk) (please refer "DOWNLOAD" heading and "PROCUREMENT" sub heading to download the relevant TOR). Please forward your proposal (complete resume with relevant details as per the TOR) at or before 2.30 p.m on 14.11.2022 by post/by hand to reach the following address or you can e-mail your CV to [procurement@sapp.lk](mailto:procurement@sapp.lk) with the post you apply for in the Subject Heading of the e-mail.

Please indicate name of the post you apply for on the top left-hand corner of the envelope. **Chairman, Consultants Procurement Committee – Projects (CPCP), Smallholder Agribusiness Partnerships Programme, No. 214/A, Nawala Road, Rajagiriya.**

For more details, contact Procurement Specialist on 011-2448031 or [gamani@sapp.lk](mailto:gamani@sapp.lk) during working days, from 9.00 a.m.to 3.00 p.m.

**Program Director,  
Smallholder Agribusiness Partnerships Programme (SAPP)  
No. 212/A, Nawala Road  
Rajagiriya.**