

JOIN THE BANK FOR EVERYONE



Relationship Manager / Team Leader

DFCC Pinnacle Centre

You should ideally;

- possess a degree or full professional qualification acceptable to the Bank
- possess 6-8 years of executive experience in the banking/finance field and exposure in handling high networth clients
- have experience in private banking / corporate banking / branch banking will be a definite advantage
- have strong drive and business orientation
- possess a pleasing, confident and outgoing personality
- have a strong sales and customer service mindset
- have strong communication skills in English
- have excellent leadership and people management skills

You will be responsible for implementing the strategies introduced on the Pinnacle proposition, growing your portfolio through existing and new to bank customers, capitalizing on revenue opportunities and enhancing customer value while ensuring maximizing of profitability. You are expected to give effective leadership and guidance to your team to enable them to achieve challenging growth targets while maintaining excellent customer service standards.

As a bank, we are an equal opportunity employer, committed to promoting an inclusive environment and diverse environment. Recruitment to the Bank is based solely on merit and competency for the job role irrespective of other characteristics that make our employees unique.

Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.

Please apply via <https://dfccjobportal.peopleshr.com> by filling the online application form and submit same on or before 02 October 2022.

Senior Vice President (Human Resources)
DFCC Bank PLC, 73/5, Galle Road, Colombo 03

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ICRA Lanka Rating (SL) AA- (Stable), Fitch Rating A+ (Stable), Licensed commercial bank supervised by CBSL.

 **DFCC BANK**
Keep Growing