

Assistant Vice President Branches (Northern & Eastern Region)

 Closing Date: 16th September 2022

Job Profile

- Supervision of the day-to-day running of the branches to achieve set sales, service and operational objectives.
- Ensure adherence to bank's operational policies and guidelines and ensuring a good audit rating for all branches.
- Monitor actual performance vs budgeted figures and product mix, periodically and recommending strategy by branch to achieve the objectives
- Evaluate all credit proposals and forward recommendation to higher management with regard to appropriate credit limits to customers and ensure the branches practice standard credit evaluation guidelines
- Implement cross sell initiatives at branch level and conduct regular reviews to ensure branches are in line with the plans
- Implement customer complaint handling procedure as per bank guidelines and Implementing of customer service standards as per annual budgets
- Support VP – Branches in implementing strategy and recommending new business initiatives and channel expansion.

Special Skills

- A team player with an outgoing personality and good marketing skills to develop a profitable customer base through service excellence is essential
- Excellent Leadership and people management skills
- Good analytical and multi tasking skills
- Ability to work under pressure

Experience & Qualifications

- 10 Years in Banking/Finance out of which 6 Years at Managerial Level with experience in Branch Operations, Credit , Sales, and Customer Service
OR
- 9 Years in Banking/Finance out of which 5 Years at Managerial Level with experience in Branch Operations, Credit , Sales, and Customer Service
- A Degree or a Professional Qualification