

# JOIN THE BANK FOR EVERYONE



## Relationship Manager

### DFCC Pinnacle Centre

You should ideally;

- possess at least 8 years of executive experience in the banking/finance field with exposure to handling high networth clients
- possess a degree or full professional qualification acceptable to the Bank
- possess a pleasing, confident and outgoing personality
- have a strong sales and customer service mindset
- have strong communication skills in English

You will be responsible for managing and growing the client portfolio of the Pinnacle Centre, maximizing revenue opportunities through cross selling and increasing profitability. You will also be responsible for identifying client needs, managing interactions with existing and future customers; whilst ensuring excellent customer service and satisfaction.

Applicants who do not possess 8 years of post-qualifying executive experience will be considered for recruitment as Assistant Relationship Managers.

*As a bank, we are an equal opportunity employer, committed to promoting an inclusive environment and diverse environment. Recruitment to the Bank is based solely on merit and competency for the job role irrespective of other characteristics that make our employees unique.*

*Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.*

Please apply via <https://dfccjobportal.peopleshr.com> by filling the online application form and submit same on or before 24 July 2022.

Senior Vice President (Human Resources)  
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ICRA Lanka Rating (S) AA- (Stable), Fitch Rating A+ (Stable), Licensed commercial bank supervised by CBSL.

